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RECEIVED 24 OCT 1996

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FROM: KEITH JAGELMAN
CENTRAL SECRETARIAT
24 October 1996

cc

Mr Thomas
Mr Steele
Mr Watkins
Mr Bell
Mr Wood (B&L)
Mr Maccabe
Mr Stephens
Mr Lavery o/r
Mr Perry
Mr Cornick
Mr Whysall
Ms Mapstone
Ms Bharucha

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Mr Hill - B

HUME/ADAMS: SELLING ANY TEXT TO THE UNIONISTS

1. I have had sight of your note of 23 October to Mr Stephens in which you anticipate the likelihood of a strong negative reaction from the UUP to the publication of the Hume/Adams text. You attached a checklist of the key arguments we could use in an attempt to keep the UUP on side.
2. I have only one suggested addition to the list, namely the provision of some reassurance to the UUP (and indeed the wider unionist family) that if and when Sinn Fein gain entry to the negotiations we do not all go back to square one and renegotiate everything (especially the rules of procedure) already agreed. I recall this concern being expressed in the past, and it may therefore be worth nailing at an early stage.
3. You may also wish to consider rewording point 2 on the list which as presently worded smacks of a bargaining process. It might instead read:-

"May or may not lead to a ceasefire but important that everyone should know what was being held out to Sinn Fein,

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which makes resumptions of the armed struggle even more
pointless."

[Signed KJ]

KEITH JAGELMAN

SC 28166

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